ITB Aviation Day, March 2010

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Outlook on Climate Change and Aviation

Why Aviation should take care about Climate Change

- How to deal with the COP15 failure
- How to crack the fundamental issues
- How Germany may take advantage

A strong record of improvement, however growing concerns

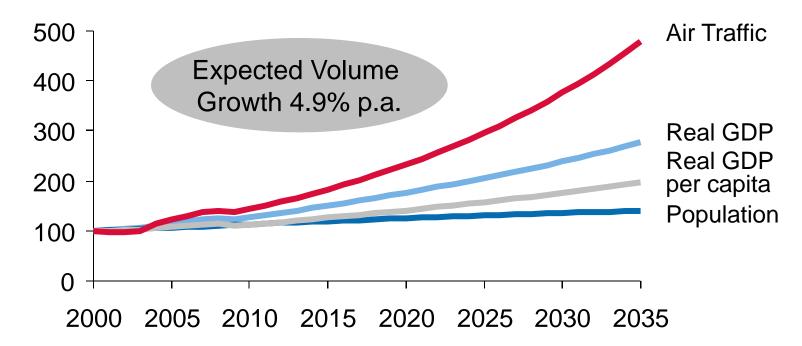
- A remarkable history of AC/engine technology improvement (e.g., A380)
- Major infrastructure expansion
- New smart airspace navigation technology (e.g., Nextgen)
- Fuel efficiency a clear operational mandate

- Continuing strong long term demand growth
- No major AC/engine technology innovation expected
- Long AC lifecycle
- Growing Airport/Airspace congestion
- Increasing public pressure to address "carbon neutrality" proactively

The global air passenger volume will continue to grow

Long-Term Development of Global Mobility

Forecast 2000-2035, Index 2000 = 100%



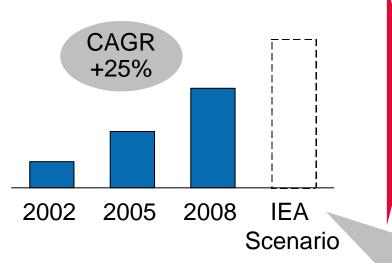
 Note:
 Real GDP based on GDP in 2000 prices; aviation transport volume based on passenger kilometers

 Source:
 IMF, UN, IATA/ICAO/Boeing, Global Insight, Booz & Company analysis

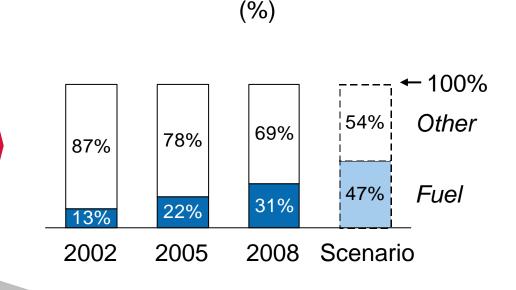
Fuel has become a major strategic risk factor

Oil Price Development

WTI, Annual Average Spot Price in USD per Barrel



Fuel Expenses Relative to Total Airline Operating Expenses



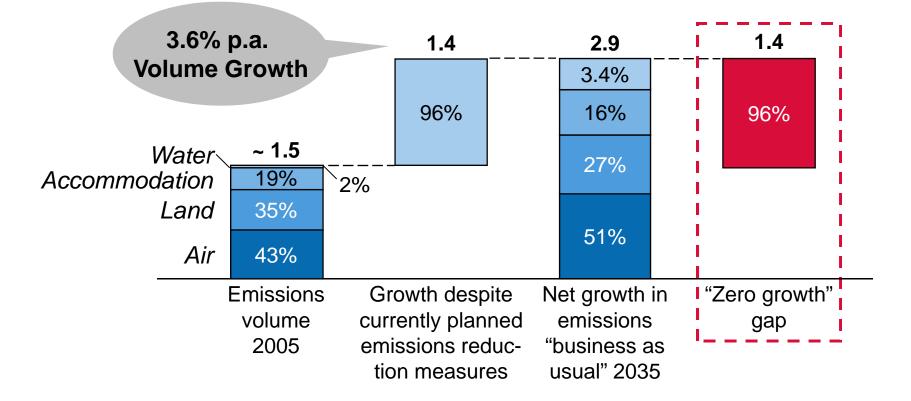
"If we see a tightness of the markets, people in the street will see it in terms of higher prices, much higher than we see now." Dr. Fatih Birol, Chief economist IEA, August 2009

 Note:
 Oil price refers to WTI Cushing spot price in nominal USD

 Source:
 Bloomberg, IATA

The travel & aviation sector must learn to think "outside the box"

WEF and Booz & Company Travel Emissions Forecast Gigatonnes CO₂ 2005-2035



IATA got the message and set ambitious targets

- +1.5% p.a. average efficiency improvement to 2020
- Carbon Neutral Growth from 2020
- Absolute reduction of 50% of emissions by 2050 compared to 2005 levels



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COP 15 – dreams and delusions

Achievements

- Accord that commits nations to take certain steps, e.g.,
 - Mitigation fund for development countries (\$100 Bn p.a. till 2020) managed to some extent by a Copenhagen Green Fund
 - International Monitoring and Accountability system

Shortcomings

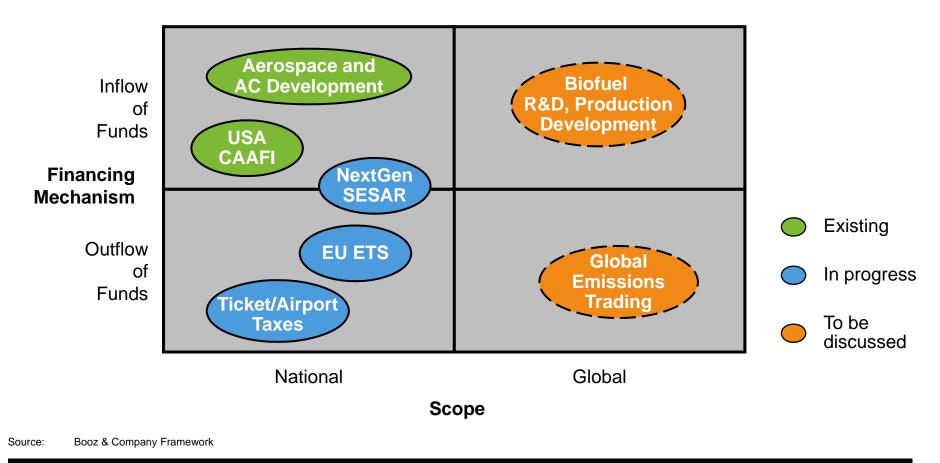
- No binding agreement
- No deadline for legally binding commitments
- No decision on global sector approach for aviation

Obvious Implications

- COP15 alleviated external pressure on the aviation industry
- Lack of global framework (for at least some time) means that initiative needs to be taken by sector and/or national regulation
- Risk of insufficient and uncoordinated action with unintended consequences

A global Aviation sector framework is missing

Examples for Sustainable Initiatives



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Emission Trading Schemes – a valuable approach but risk of some unintended consequences

Obvious Positive Impact

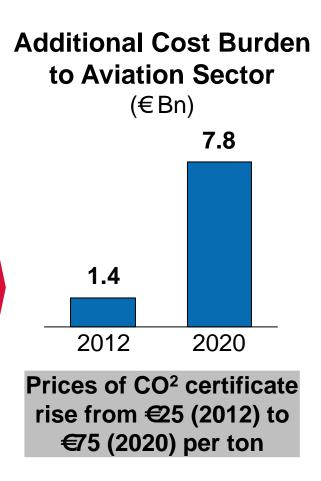
- Penalizes "below average" players, e.g., holders of old, inefficient AC
- Accelerates new, modern AC ordering
- A market mechanism that allows trading of liabilities

However

- Unexpected additional cost burden may overcharge the financial capability of the sector
- National/regional ETS will penalize local players

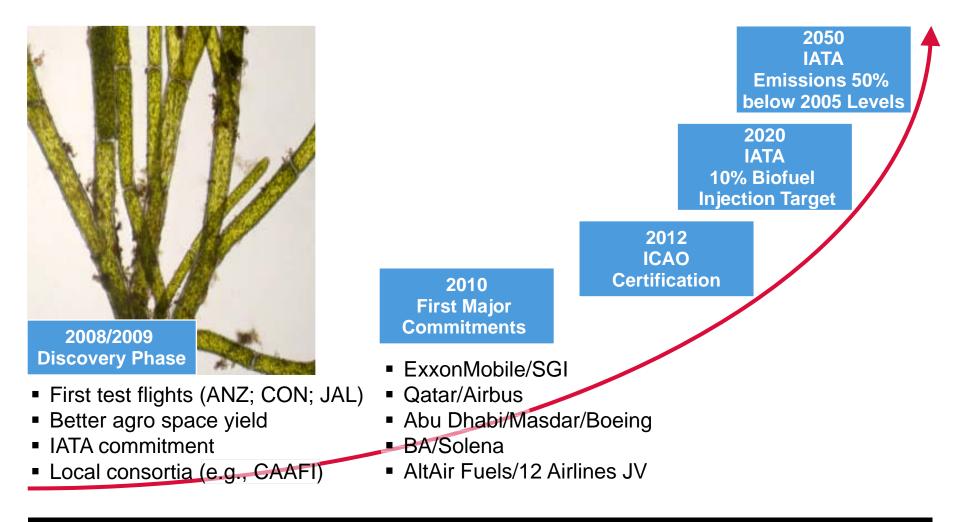
Example: European ETS

CO² Emissions from All Flights to/from EU25 (MtCO²) 279 239 37% 23% 77% 63% 2012 2020 Permits to be purchased Free allowance

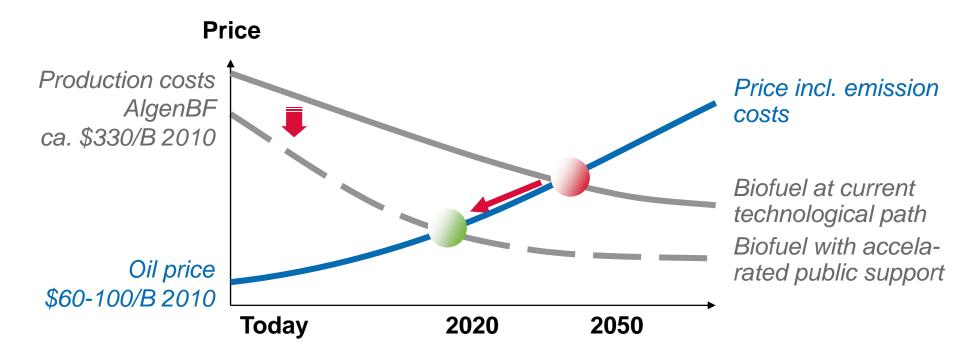


Up to 3-4% margin impact 2020

Aviation Biofuel – the new hot technology to reach carbon neutral growth



Key issue: how to accelerate penetration of biofuel by public support



An emerging global agenda – for discussion

- "Aviation Low Carbon Fund" keep control on "green fees"
 - Incentivize over-performance
 - Accelerate industry innovation
 - Prevent additional financial burden
 - Take leadership for supply issues in development countries
 - Prevent abuse of national policy undermining open skies
- A common voice for a global aviation masterplan
- ACT NOW prevent current regional initiatives

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How Germany may take advantage

Germany – AFB as a big opportunity

- Most important air traffic market in Europe
- Tradition as a global leader in Green Policy
- Bio fuel on top of the new coalition agenda
- Need to ensure Germany as sustainable competitive air traffic location



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Thank you for your attention