

Anellotech



Cost Competitive Bio-Aromatics

Anatoly Garelik

Director, Alliance Management & Planning

M +1 516 810 5770 : agarelik@anellotech.com

SUNTORY
FOLLOW YOUR NATURE

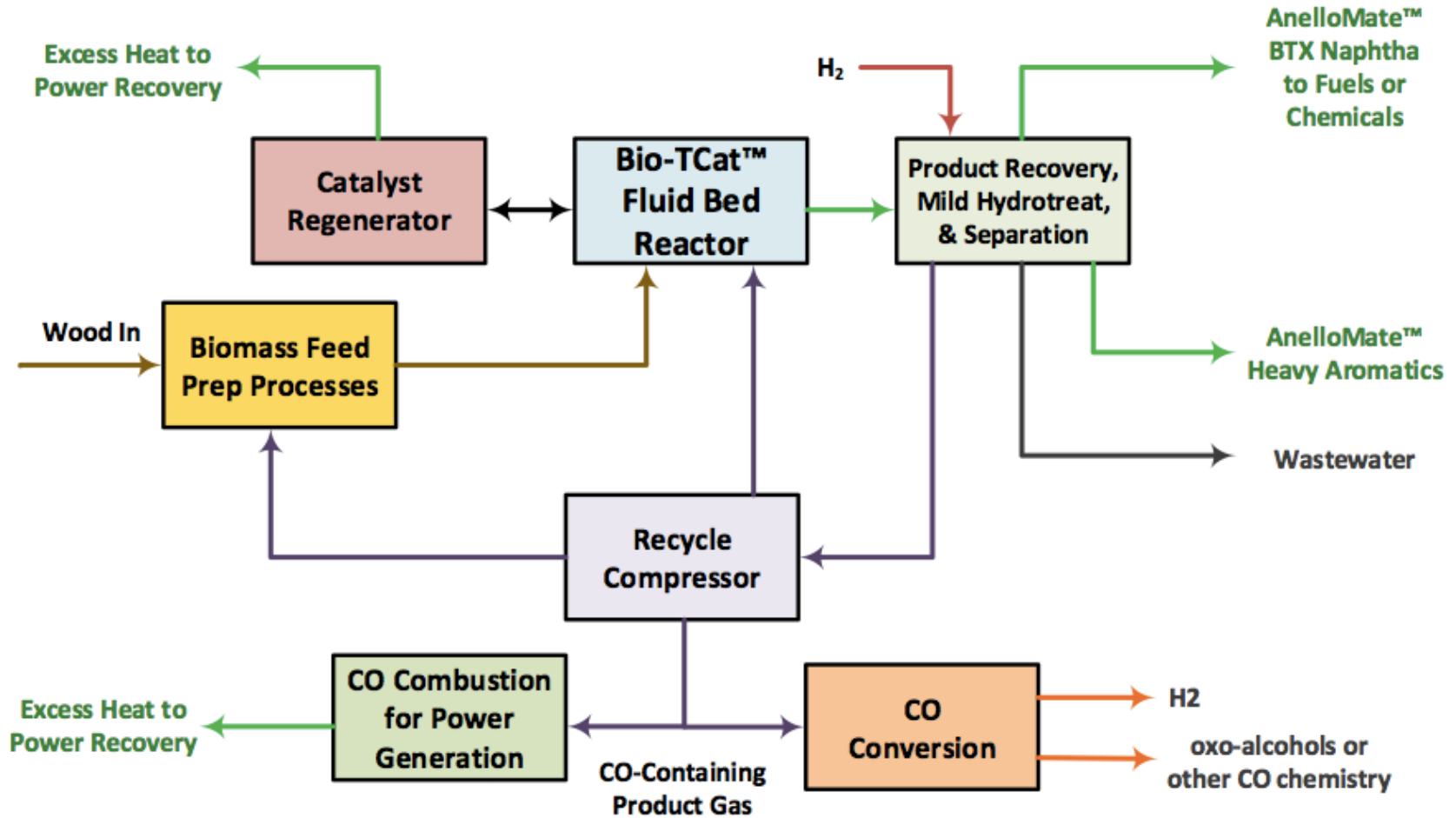


Johnson Matthey
Process Technologies

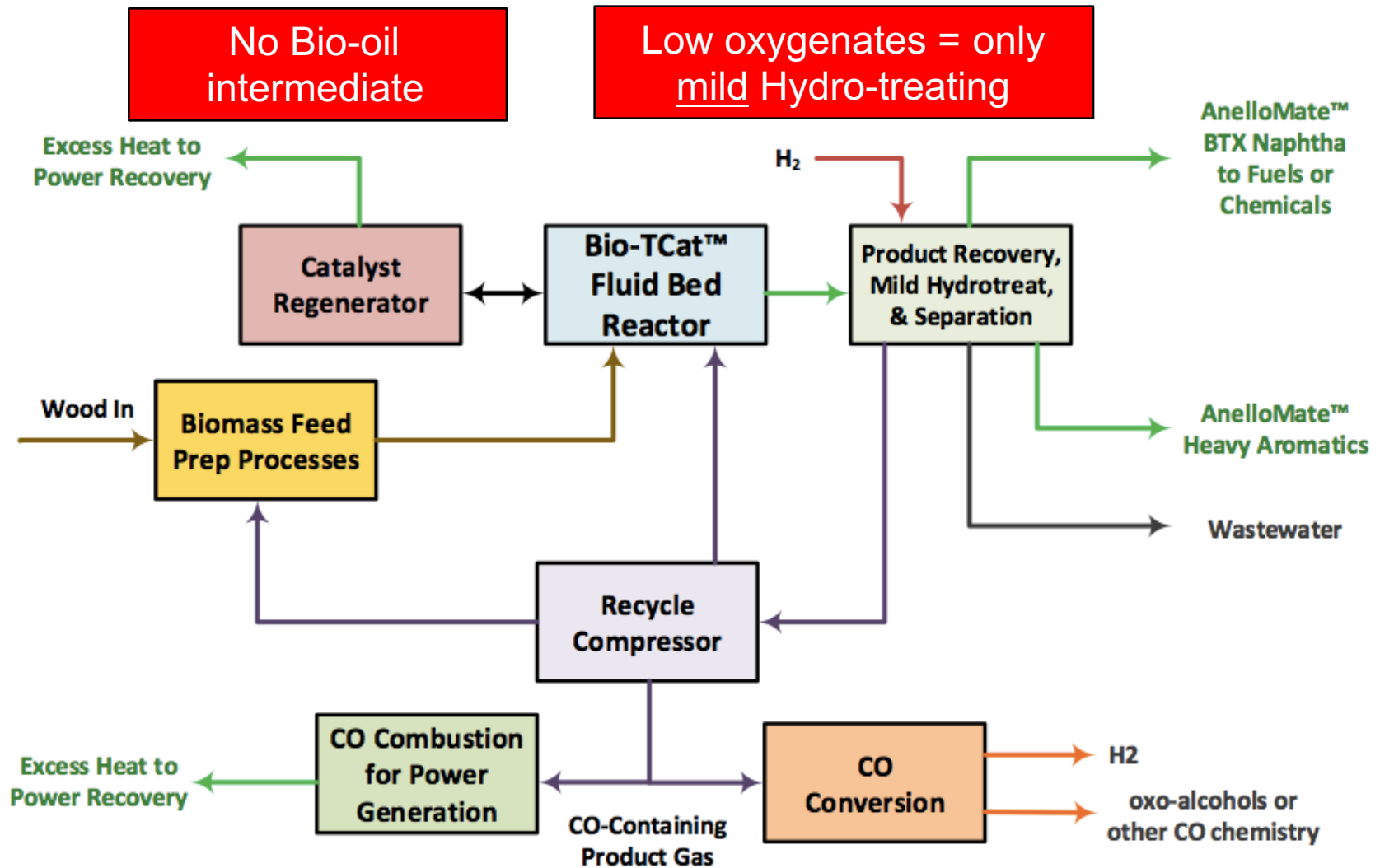


The Bio-Tcat™ Process is low cost

Thermal Catalytic Biomass Conversion



Single step reactor process produces **BTX** not ~~bio-oil~~



Cost Competitive with Petro-BTX

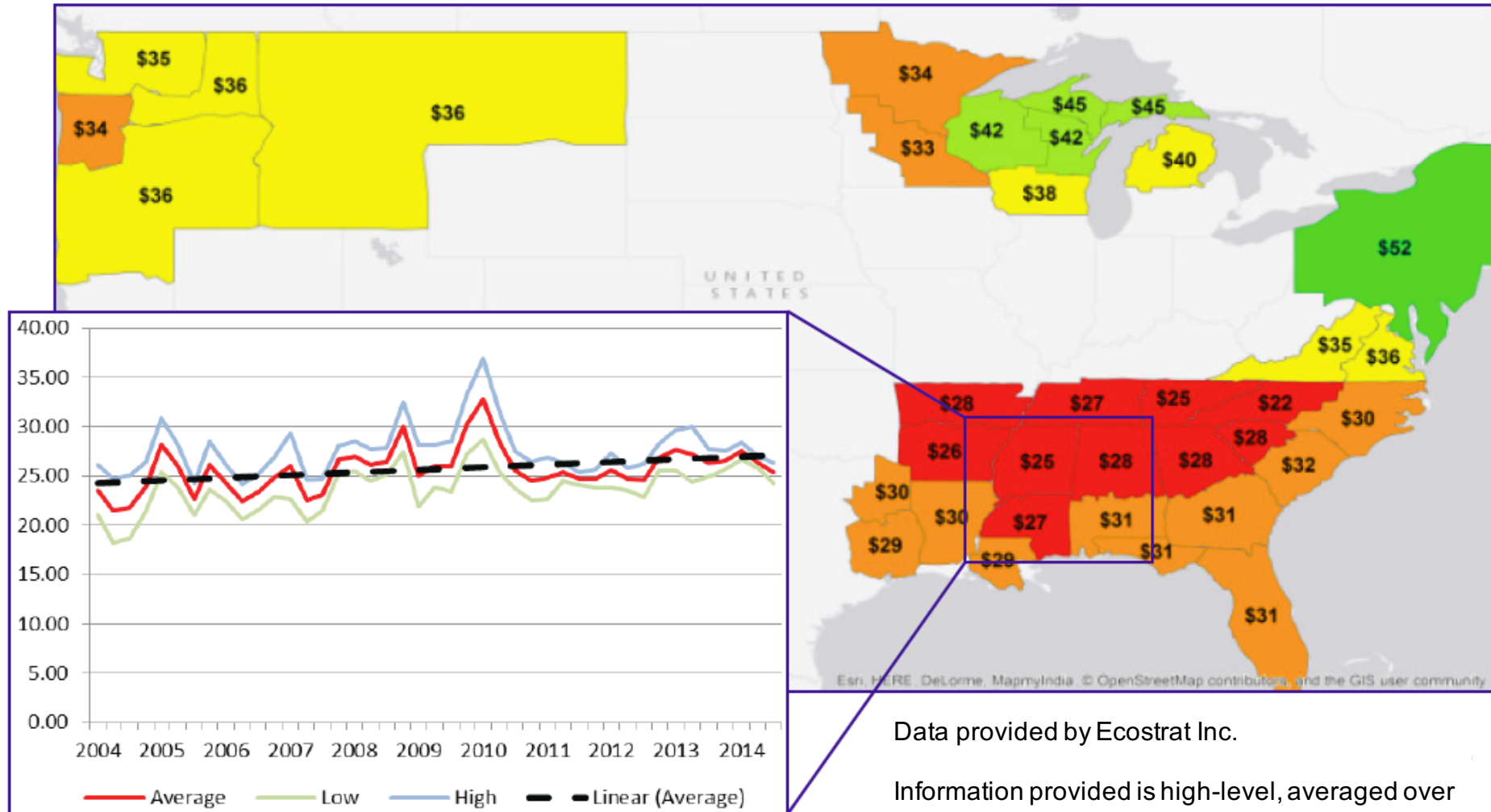
- Renewable, cheap & abundant non-food feedstocks, eg., wood, corn stover and bagasse. Not sugar.

| | Pricing Source | \$/lb | \$/tonne | % C+H | \$/tonne C+H |
|------------------|-------------------------|-------|----------|-------|--------------|
| Biomass | DOE / Ecostrat | | 60 | 54 | 111 |
| Sugar | Bloomberg | 0.18 | 400 | 47 | 851 |
| Cellulosic Sugar | Marketing Presentations | 0.12 | 270 | 47 | 574 |

- Efficient one-reactor catalytic process
 - Process goes directly from biomass to BTX in one step
 - Eliminates highly oxygenated bio-oil intermediate found with multi-step pyrolysis
 - Avoids associated need for substantial amounts of costly hydrogen

Cost + Bio ➡ Large addressable market of \$100B+ across multiple vertical end markets

Softwood Pulpwood Price Trends in the US as of 2015



Data provided by Ecostrat Inc.

Information provided is high-level, averaged over regions. All prices are provided in USD per short ton delivered (~50 miles on average).

Meet the Anellotech Alliance

Technology, Catalyst, Engineering, Marketing

Anellotech

- ✓ Program Management
- ✓ Research & Development
- ✓ Pilot Plants



- ✓ Process Development
- ✓ Modeling & Hydrodynamics
- ✓ Scale-Up



- ✓ Catalyst Technologies
- ✓ Formulations
- ✓ Catalyst Supply



- ✓ Process & Plant Design
- ✓ Technology Licensing & Marketing
- ✓ Start-Up & Operations Support

Suntory

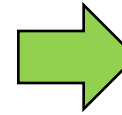
Global consumer beverage company with market-leading brands

- \$20B in annual revenues; 37,000 employees
- Promotes various initiatives to reduce environmental impact throughout entire value chain
- Features 30% plant-derived PET packaging in Japan
- Pursuing the development of a 100% bio-bottle through Anellotech partnership
- Already provided over \$15 million funding to Anellotech program since 2012

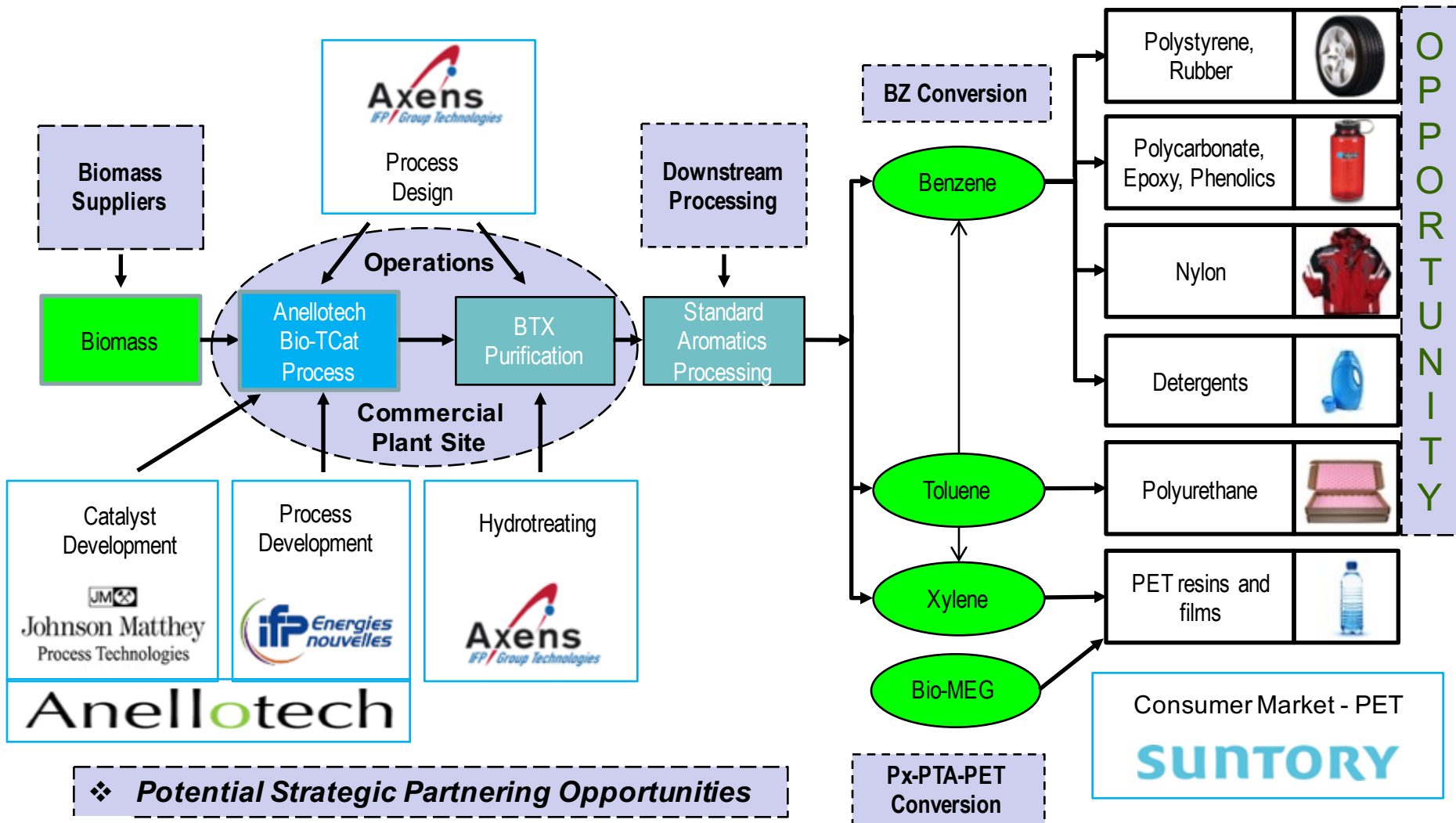
SUNTORY



Suntory Tennensui
Mineral Water
in 30% Bio-PET Bottle

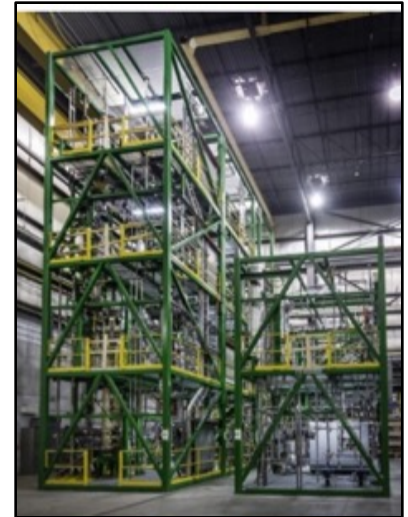


Partnering Opportunities



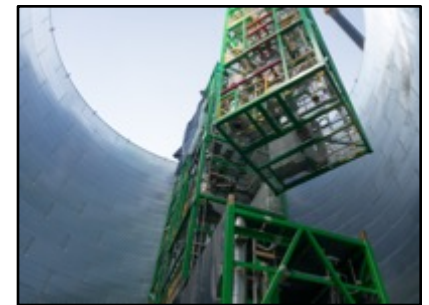
Commercial Development Plan

- **Completed construction of TCat-8™ fully-integrated 25 meter-tall development and testing facility**
 - **Jointly designed by Anellotech and IFPEN over 18 months**
 - **R&D catalyst under joint development by Anellotech and Johnson Matthey since Sept 2014**
 - **Installation and operations in 2016 at South Hampton Resources' facility in Silsbee, Texas**
- **TCat-8™ studies to confirm the viability and suitability of the Bio-TCat process for scale-up**
- **Generate the data needed to design commercial plants**
- **After verification of the continuous operation of TCat-8, Suntory plans to move ahead with studies to consider the development of the first commercial-scale Bio-Tcat™ plant**



South Hampton Resources

- *Proven track record of efficiently and safely constructing, hosting and operating chemical projects*
- Operating contractor/site host for TCat-8 at Trecora subsidiary SHR in Silsbee, TX
- Leveraging deep experience and expert staff of chemical plant operators, maintenance craftsmen, plant supervisors, ESH and analytical personnel



May 2016

IFPEN Expands Involvement

Dec. 2015: Additional Resources in USA & France



IFPEN and Zeton representatives with Anellotech's TCat-8 development and testing unit for converting biomass to BTX. Photo courtesy of Zeton Inc.

Three full-time senior IFPEN engineers and technical experts at Anellotech site for 2 years beginning in 2016



Extensive activities at IFPEN's Lyon, R&D center

- Catalytic reactor modeling
- Catalyst regenerator design
- Analytical
- Aromatics processing

100% Strategic Partner Funded

All Motivated for Commercial Success

- Development partners' involvement highly motivated:
 - Future licensing and engineering services revenues
 - Catalyst sales to licensees
- Our operating company partners are motivated by first availability of cost competitive bio-aromatics.
- Additional funding/strategic partners sought to support development and participate in the future success of the Bio-TCat technology.
 - Aromatics derivative producers and consumers (i.e. brand owners)
 - Refiners
 - Biomass feedstock and equipment suppliers

Highly interactive, results-driven collaborations,
focused on commercial process economic success.

Aggressive new partners sought to leverage an established platform

- Suntory is pioneering Bio-pX for 100% renewably produced PET



p-Xylene
Demand Generation

- Additional plants needed to serve PET followers
- Cost-competitive aromatics stream enables:
 - First mover advantage in industrial chemicals & polymers
 - Fuels play

Finally - a Renewable source of Benzene

| Product | Benzene, % w/w | Major Markets |
|---------------------------------------|-------------------|---------------------------------------------|
| Polystyrene (EPS, PS) | 74 | Packaging |
| Nylon 6 | 70 | Outerwear, engineering resin |
| Polycarbonate | 62 | Auto, construction |
| Epoxies | 35- 55 | Adhesives, electrical, paints and coatings, |
| Nylon 6,6 | 34 | Outerwear, engineering resin |
| Acrylonitrile butadiene styrene (ABS) | 30-45 | Auto, appliance, construction |
| Linear alkyl benzene (LAB) | 28-36 | Industrial and institutional detergent |
| Polyurethane | 25-53 | Auto, appliance, household, construction |
| Styrene butadiene rubber (SBR) | 17-30 | Tires, manufactured rubber goods |

Large, receptive markets for drop-in, cost competitive, renewably produced benzene

Note: Large variations in benzene content of epoxies (formulation, hardeners, fillers), ABS (formulation), linear alkyl benzene (chain length of paraffin), polyurethane (formulation), and styrene butadiene rubber (formulation to service requirements).



Fuels via the Bio-TCat™ Process

Renewable Gasoline Blendstock

- Renewable cellulosic biofuel we call 'AnelloMate'
- Cost competitive with petro-based fuels & blendstocks
- Fungible with pipelines, refinery blending systems, fuel distribution and service station infrastructures
- Many product-related advantages over ethanol
 - No oxygenates
 - Less sulfur
 - Higher energy density
 - Greater RIN value in USA

Anellotech Summary

- Thermal catalytic biomass conversion (**Bio-TCat™**) of non-food cellulosics for
 - Petro-cost competitive aromatics benzene, toluene, xylenes (“BTX”)
 - Fuels: High octane, low RVP, fungible, renewable fuel to meet renewable mandates
- 100% strategic partner funded, licensing business model
- In-depth, long term, highly collaborative joint R&D partners
 - **Johnson Matthey** Joint Catalyst Development & Manufacturing
 - **IFPEN** Joint Process Development & Scale Up
 - **Axens** Process Licensing, Engineering/tech Support
- Funding by multinationals seeking early access to cost competitive bio-aromatics, including...
 - **Suntory (announced Jan 2016, >\$15MM)**
 - **Confidential Strategic (\$10 million funding Aug 2015, Feb-Mar 2016)**
- Fully integrated development and testing unit start-up in 2016
- Commercial plant by end of this decade
- Anellotech seeks synergistic partnering opportunities
 - **Bio-benzene and other BTX derivative suppliers and their brand owner customers that want a first mover advantage**
 - **Refiners looking for alternative renewable fuel blendstocks**



Anellotech



**401 North Middletown Road
Building 170A
Pearl River, NY 10965
T: +1-845-735-7700
agarelik@anellotech.com**